Safe Harbor & Disclaimers

Other than statements of historical fact, all information contained in the presentations and accompanying oral commentary made available as part of this event (collectively, the "Materials"), including statements regarding (i) Snowflake's business strategy and plans, (ii) Snowflake's new or enhanced products, services, and technology offerings, including those that are under development, (iii) market size and growth, trends, and competitive considerations, and (iv) the integration, interoperability, and availability of our products with and on third-party platforms, are forward-looking statements ("FLS"). These FLS are subject to a number of risks, uncertainties and assumptions, including those described under the heading "Risk Factors" and elsewhere in the Quarterly Reports on Snowflake's Form 10-Q and Annual Reports on Form 10-K. In light of these risks, uncertainties, and assumptions, the future events and trends discussed in the Materials may not occur, and actual results could differ materially and adversely from those anticipated or implied in the forward-looking statements. As a result, you should not rely on any forward-looking statements as predictions of future events.

Any future product or roadmap information (collectively, the "Roadmap") is intended to outline general product direction. The Roadmap is not a commitment, promise, or legal obligation for Snowflake to deliver any future products, features, or functionality, and is not intended to be, and shall not be deemed to be, incorporated into any contract. The actual timing of any product, feature, or functionality that is ultimately made available may be different from what is presented in the Roadmap. The Roadmap information should not be used when making a purchasing decision. Additional fees may be charged for any future products, features, and/or functionality. The Materials may contain information provided by third-parties, including those participating in this event. Snowflake has not independently verified this information, and usage of this information does not mean or imply that Snowflake has adopted this information as its own or independently verified its accuracy.

© 2024 Snowflake Inc. All rights reserved. Snowflake, the Snowflake logo, and all other Snowflake product, feature and service names mentioned in the Materials are registered trademarks or trademarks of Snowflake Inc. in the United States and other countries. All other brand names or logos mentioned or used in the Materials are for identification purposes only and may be the trademarks of their respective holder(s). Snowflake may not be associated with, or be sponsored or endorsed by, any such holder(s).



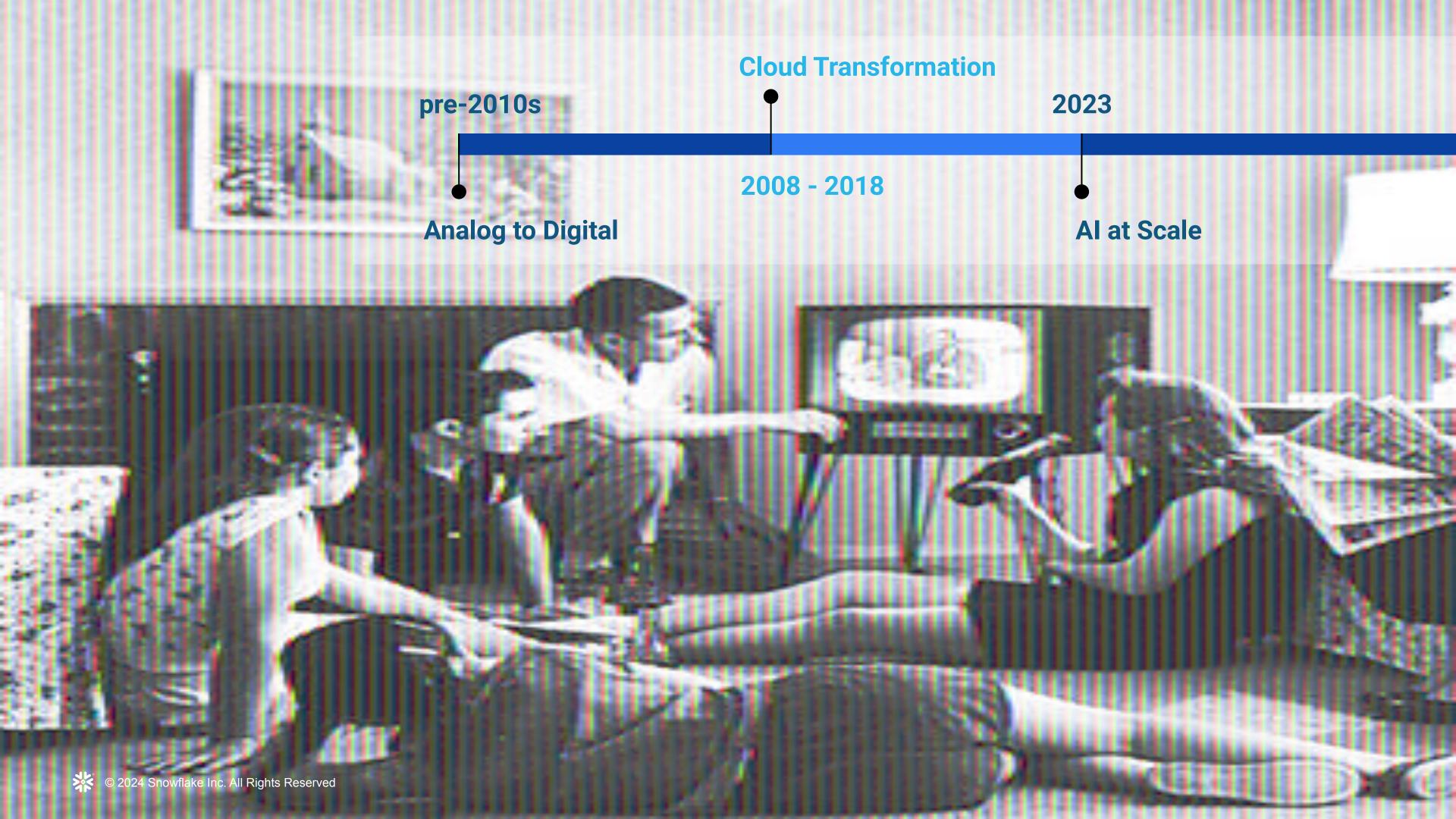
Snowflake & Deloitte

NAB Streaming Summit AI TRACK:
How Publishers are Maximizing Efficiency in Media and Content Supply Chains

Adrian Bolosan, Industry Principal, Media & Entertainment

John Footen, Managing Director, Media & Entertainment





Al Media Trends & Challenges



Maintaining Data / IP Governance

Organizations trending cautiously – creating formal bodies for AI, comprised of individuals across Security, Privacy, Engineering, Governance & Legal



Costs & Resources

Initial investment and resources typically required to stand-up infrastructure and GPUs to support Al workloads can create steep barrier to entry



Validating Business Value

Heavy experimentation phase – technology and commercial teams finding alignment on the value or impact of AI; productivity, revenue driver or cost savings tool

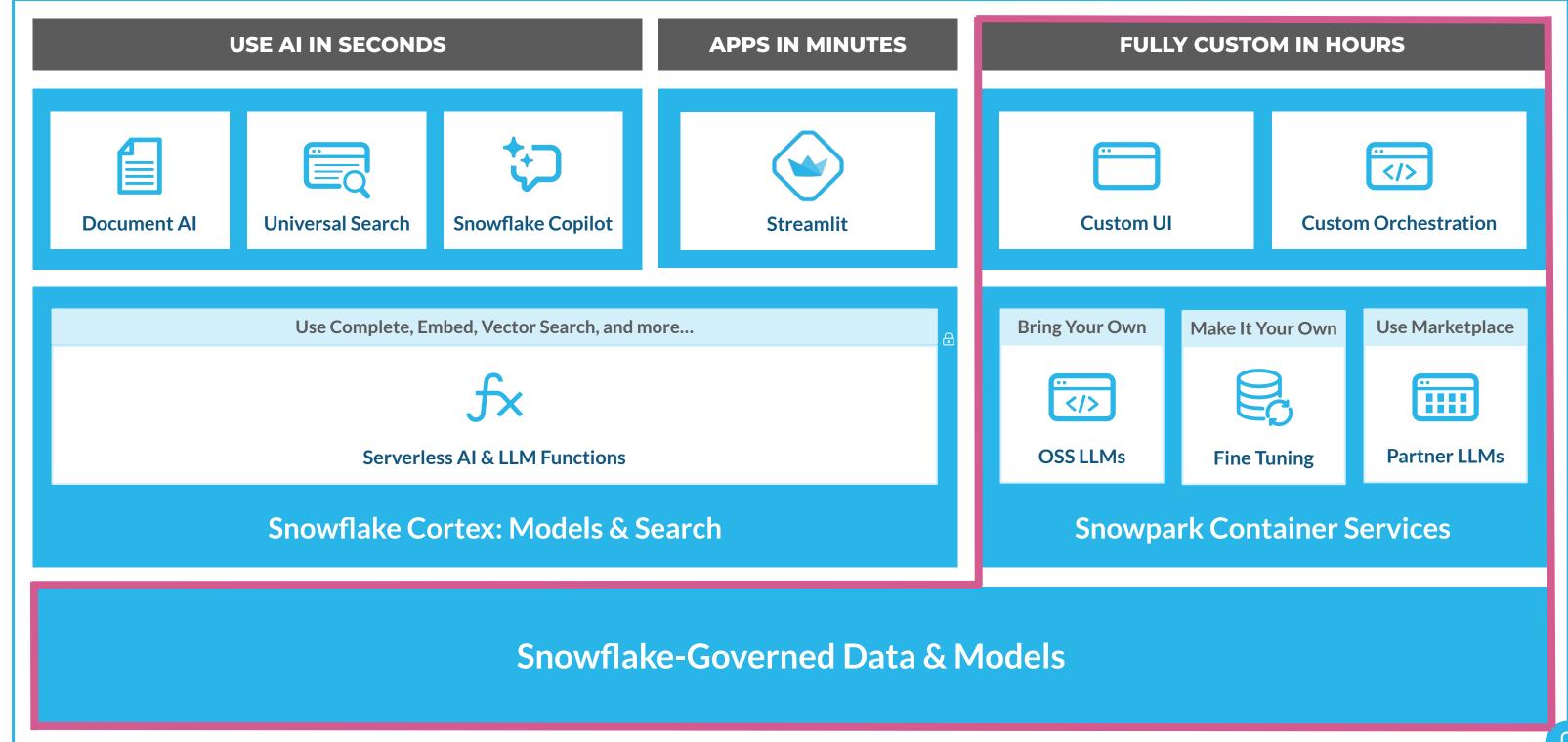


Data Foundation & Strategy

Having GOOD data!
Team's initial focus on ensuring the enterprise has a well established data foundation and strategy to effectively support AI use cases

Snowflake for AI & LLMs

Snowpark Container Services



Snowpark Container Services

Bring LLMs & GPUs to Your Data

Open Source LLMs





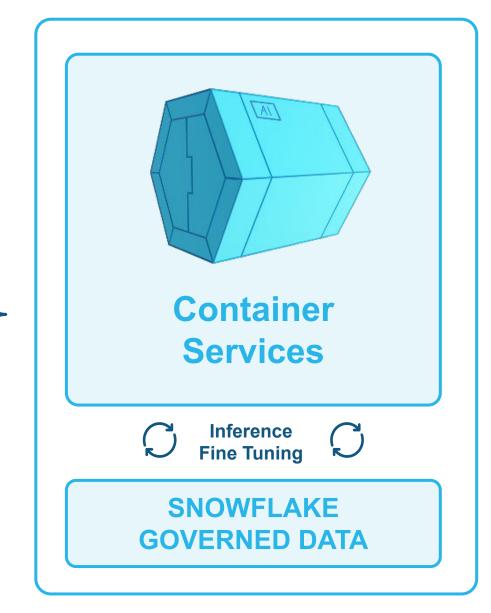
MISTRAL AI_





Partner & **Proprietary LLMs**









Third-party Data





Key Benefits:

- Maintaining data / IP governance
- Securely tap into the rich AI/ML Ecosystem
- Bring LLMs to your data based on specific use case(s)
- Host a range of services & applications, like Text Generation, Chatbot, RAG approach, and more



Snowflake & Deloitte

Al Engagements Across the Media Supply Chain



Advertising

Evolve the creative production process with AI; lower costs & faster production of high-quality ads, particularly beneficial for the local market



Personalized Live Sports

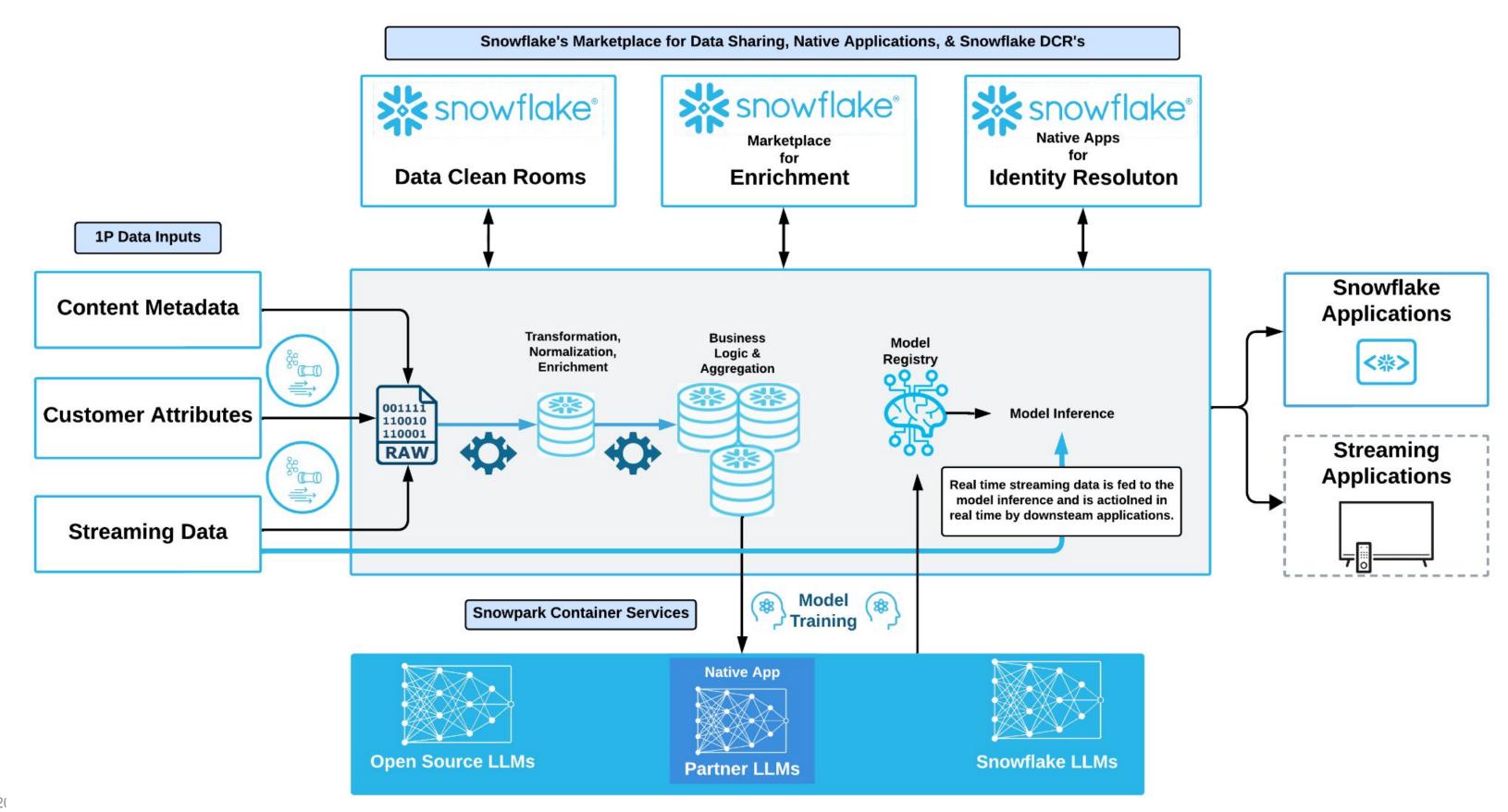
Combining content medata, customer attributes & streaming data for an LLM to create a tailored experience (stats, player highlights, cameras views) to each viewer / HH.



News Content Gravity

Al powered work area for Journalist (gravitational content pull) to assist in their content creation process. Finding and linking to more reality.

Snowflake Reference Architecture



Summary & Takeaways

1. Easy To Use

Build LLM applications without infrastructure management

2. Cost Effective

Compute optimized for inference and search to run where your data is secure and governed

3. Flexible

Access industry-leading Al models, LLMs and vector search functionality via SQL / Python functions

4. Data / IP Monetization

Enabling net-new opportunities for media companies to monetize their Data & IP



Thank you!



Adrian Bolosan
Snowflake
Industry Principal,
Media & Entertainment





John Footen
Deloitte
Managing Director,
Media & Entertainment

